



FUNDVICE

www.fundvice.in



INTRODUCTION

Simply put, we build the world's best product for founders who are fledgling entrepreneurs. Whether the stage is pre-seed, seed or Series A, is immaterial to our operations; we deal in all its shape and sizes. In line with our vision, we have been consistently building an Investor ecosystem where it not only brings capital but also the experience and expertise of the domain.

FUNDVICE understands that success usually needs time and is a proponent of patient capital, making conscious long-term investments to help companies reach their full potential and generate fuller returns.

We seek opportunities where we share the confidence in the entrepreneur, where we are excited by the business concept and where we believe there is an attractive investment opportunity.

We take immense pleasure in beginning true partnerships with the founders and management teams of our companies, so that we can have maximum impact on their paths to success. This involvement isn't limited to just capital provision, it evolves further beyond. We work closely with companies on their business models, implement scale through partnerships and share our experiences in developing world-class brands.

2018

Founded on May 2018 with the motive of assisting Startups with Equity/Debt and other compliances under one roof

2019

We raised debt of 20cr in the entire year and Equity of 30cr

2020

This year started with multiple equity funding and debts for different sectors. We grew from a team of 4 to 15. Also, We became Strategic Partners with 5 Quest (One Stop Corporate Solution)



OUR SERVICES

Quality services to help your business grow allround



Private Equity



**Valuation &
Financial Modeling**



Legal & Compliance



Debt Syndication



**Premium Consulting &
Transaction Advisory**



Leasing & Financing



Distressed Deals



CORE TEAM



Ritin Agarwal

Director - Compliance

ICAI Professional and a Serial Entrepreneur
Ritin is a veteran of Tax and Legal compliance with his 8 years of practical experience in the domain. He is celebrated for his analytical skills and strategies. His adventures didn't just stop there, he is also the founder of "5 Quest's Consulting"

in / ritin-agarwal



Mohammad Javed Quraishi

Vice President

Seasoned Professional and Funding Expert
Javed's mastery in the entrepreneurial domain is immense. His strategic advisories and mentoring startups of various domains are truly invaluable.

He co-founded "Nereby Grocers"
and is also associated with "AH!Ventures"

in / mohammadjavedq



Heena Arora

Founder | Managing Director

Investment Banker and ICAI Professional
Heena brings in about a decade of valuable field experience in diverse streams such as Equity Research, Credit Analyst, Branding and Strategy. In addition to this, she is also the founder of a recruitment firm, "Staffing Experts".

in / heena-arora-fundvice



Nitin Garg

Director - Equity Analysis

MBA Finance- IBS Hyderabad, Equity Valuer
With his vast experience in the finance industry, Nitin has to his credit of raising 15 crores of debt for EV, singlehandedly. He specializes in Energy and Electric Vehicle sectors.

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BOARD OF ADVISORS



Mr. Sanjay Nagi

B.E., IIT Roorkee - 1983

Serial Entrepreneur and Anger Investor

Mr. Nagi runs Tomorrows Market Innovators Pvt. Ltd. (TMIPL), a leading Decision Support Consultancy firm in the Industry.

TMIPL helps global clients to enter the Indian market and aid in the Indian corporates' growth.

TMIPL is a 17 year old company employing 38 full-time employees in offices across India. TMIPL dominates the Aviation Consulting Industry in India.

It has to its credit the record of bringing inover 75 forms into India.

TMIPL is the advisor to TATAs, GMR, GVK, Godrej, Mahindra, etc.



Mr. Chandan Ghosh

Electrical Engineer, Bombay University; PGDM, XLRI Jamshedpur

Serial Entrepreneur and Anger Investor

Mr. Ghosh is a serial entrepreneur since 2012 and is the Key Man of Group Manana. He engages with several companies and is a visionary, story teller, believer and evangelist! He achieved the target of \$1 Million from absolute zero in less than 12 months.

His aspirations continue to have his company publicly listed for a tune of 1000 crores within 18 months; \$1 billion by the December of 2020.

His dedication to mentoring, Grooming and Transforming Companies and Individuals is beyond compare.

Mr. Ghosh is also a Visiting Professor and a Guest Speaker to many Academic Institutes and International Trade Events.



Mr. Ravindra Kumar Agarwal

Chartered Accountant

Mr. Agarwal's Chartered Accountancy spans across 3 decades of handling audits and consultation to various industries, in cost efficiency, taxation strategies, budget planning and so on.

His special interests and extensive experiences are in the Management of Sugar Industries, first hand.



Dr. Prabhjeet Singh Narula

Psychologist

Dr. Narula is holds stellar track record in the mental health sector. As a practising Psychologist, Dr. Narula is adept at various Psychometric tests, Psycho Therapies and Counselling methods.

Dr. Narula possesses a strong professional education topped up with a Doctorate - A PhD focused in Psychology from Yesbud University.



Aasheesh Gupta

B.E.(Civil), MBA (Finance), LLB

High Court Attorney

He has over 12 years of experience in the field of Infrastructure, Real Estate, Banking & Finance, Project Finance, Corporate Law, Commercial Contacts and Insolvency matters.



STRATEGIC PARTNERS



MARKET INSIGHT CONSULTANTS
We grow your business with you





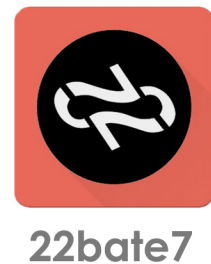
OUR PORTFOLIO

52 Crores

Equity



ingenium
Your Coaching



Debt

Leasing & Financing – 15Cr
(136 Electric Vehicles for fleet management company)

Debt (MSME/Start up India/Grants) – 5cr



BENEFITS OF COLLABORATING WITH US

As a Startup

If you are a startup, small or medium-sized enterprise, you can benefit by engaging us in any or all of the areas mentioned below. The beauty of this collaboration is that we associate closely with you to ensure the strategies are executed with finesse to deliver results.

Powered by passion, our approach is simple! Understand the requirements of the clients and their expectations, and take that extra mile to deliver the promise. With an extensive network of trusted contacts all over the globe, we can take care of any or all of your operational aspects such as the ones mentioned below.

- **Mentoring & Hand Holding**
- **All Legal Compliances**
- **Brand Strategy, Identity & Recognition**
- **Help recruit the right talent**
- **Infrastructure set up**
- **Strategic Partnerships and developments**
- **Sales and marketing channels**
- **Business feasibility analysis on specific cases**
- **Make you investor ready**



BENEFITS OF COLLABORATING WITH US

Services for Startups



Pitch Assist

Our team of design and content professionals help First Round companies to improve their odds in the fundraising process — helping them craft a very compelling narrative, set the right strategy and build a visual presentation that gets the job done effectively.



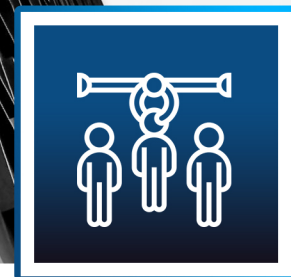
Market Assist

We facilitate the formulation of sales and marketing strategies to give an early stage start up a boost.



Experts / Mentors

We help start ups to collaborate with the best mentoring experts to steer towards the right direction addressing the key business challenges.



Talent

We understand that finding an appropriate help at the early stage in respect to human resource is quite difficult. Our HR team shall assist you finding that missing individual.



Compliance

We believe that the companies need to stay compliant to stay in the business world for a longer period of time.

Hence, our compliance team provides you an endless support.



BENEFITS OF COLLABORATING WITH US AS AN INVESTOR

One of the perks of collaborating with us is the access to all the funding mandates on the platform where we can take care of any or all of your operational aspects such as the ones mentioned below.

- **Exit Strategy Analysis & assistance in multi-exit options**
- **Helping out in Secondary Sales of investments**
- **Market Analysis help for new investors**

- **Pre-investment**

The team will assess the sustainability of each company, along with the documentation of any material findings in our investment papers.

- **Due Diligence Process**

Each deal team will typically work with a range of parties including the Fundvice's Operations, Legal and Compliance teams.

- **Monitoring and Partnering**

We monitor and partner with portfolio companies immediately after the acquisition of a portfolio company; the private equity teams work to ensure it operates from a strong sustainable platform to help maximise the success of the investment.

- **Transparency and Reporting**

Quarterly reporting is facilitated.

Contact Us



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